

easterseals
Goodwill®
North Dakota

LEARN **SKILLS**

person
centered
excellence
accreditation

LIVE

LEARN

PEOPLE
first

MISSION

employment
involvement
fulfillment

dignity
respect
purpose

MEET **GOALS**

GAIN **INDEPENDENCE**
EXPERIENCE **QUALITY OF LIFE**

WORK

PLAY

Fiscal Year 2023-2024

Annual
Impact
Report



Easterseals Goodwill North Dakota | Serving North Dakota, statewide

SHOP ONLINE 24/7


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[SHOP RETAIL LOCATIONS >](#)

Easterseals Goodwill North Dakota is a dual affiliate belonging to two national networks:
Easterseals and Goodwill Industries International.

TABLE OF CONTENTS

- Page 2: Message
- Page 3: Success Story
 - Find Us Online
 - Board of Directors
- Page 4: Mission & Values
 - Impact Highlights
- Page 5: Statewide Reach
 - Impact Highlights
- Page 6: Financial Overview
- Page 7: Gratitude



A message from Easterseals Goodwill North Dakota, Inc.

At Easterseals Goodwill ND, Inc., every process we follow and every program we deliver is guided by one question: *How does this improve the quality of life for the people we serve?* Throughout the year, our board of directors and senior leadership team regularly reflect on our work to ensure we are fulfilling our mission of supporting children, adults, and families in having equal opportunities to live, learn, work, and play in their communities.

Our mission serves as our compass—providing clarity, purpose, and direction for every decision we make. From Program Services to Retail and e-Commerce operations, our shared goal remains the same: supporting people. Our team members bring this mission to life each day through their dedication, compassion, and strong work ethic, and we are deeply grateful for their commitment. We also value the business partners and community supporters whose sponsorships, grants, and donations strengthen our impact.

As you explore this Annual Report, we invite you to review the Impact highlights, which reflect the progress made through shared purpose and collaboration. Looking ahead, we will continue to adapt our programs to meet evolving needs and ensure they remain sustainable and responsive. Thank you for your continued support and for being part of our community.



Meet Suzanna, one of our many success stories. Through ESGWND's Family Support Services, Day Habilitation, and Individual Employment Supports, Suzanna has made meaningful strides toward a healthier, more independent life.

Determined to feel her best, Suzanna committed to becoming more active and making healthier food choices. With steady encouragement from staff, she began working out regularly and stayed dedicated to her goals. Over time, she lost weight, gained confidence and energy, and now enjoys being more active and engaged in her community.

Suzanna has also experienced remarkable growth in the workplace. When she first started her job at a fast-food restaurant, she needed one-on-one job coaching throughout her entire shift. Today, she only needs brief support to get set up and clock in—then proudly works independently for the rest of her shift.

She loves her job and beams with pride in how far she has come. Suzanna's story is a powerful reminder of what's possible when people are supported, believed in, and given the opportunity to thrive.

VISIT US:
www.esgwnd.org



CAREERS:
www.esgwndcareers.org



FACEBOOK
www.facebook.com/ESGWND1

INSTAGRAM
www.instagram.com/esgw.nd

YOUTUBE
www.youtube.com/@esgwnd



GOVERNANCE & LEADERSHIP

The Board of Directors provides fiduciary oversight and strategic leadership to ensure ESGWND remains strong, ethical, and mission-focused for generations to come.

David Wald
Chairman

Jonus Elston
First Vice-Chair

Steven Richard
Treasurer & Secretary

Jacob Nesvig
Board Member

David Tschider
Board Member

Jeff Erickson
Board Member

Mission & Values

Who We Are

Easterseals Goodwill North Dakota (ESGWND) serves communities in every corner of the state, providing in-home and community-based supports that help seniors and people with disabilities live independently. Through a unique, mission-powered model, our statewide services are sustained by Goodwill retail operations that create jobs, offer affordable shopping, and reduce waste.

Why We Exist

Championing independence, inclusion, and opportunity for people across North Dakota.

2024 Impact



552

individuals served through programs supporting independence and daily living



357,052

hours of support provided to individuals and families



48,049

service visits delivered across North Dakota communities

**LEARN SKILLS MEET GOALS
PROMOTE INDEPENDENCE EXPERIENCE QUALITY OF LIFE**



Statewide Reach

ESGWND serves all 53 counties in North Dakota through:

- Disability Services
- Aging Services
- Employment Supports
- Goodwill retail and donation operations
- Community-based programs and partnerships

We are one organization with a **statewide footprint** and a **local impact** in every region, employing **739 team members** statewide throughout the year. We are a **\$17 million mission-powered enterprise**, where retail revenue sustains and expands community services.

Our **6 Goodwill retail stores** in Bismarck, Fargo (2), Grand Forks, Minot and Jamestown create jobs, offer affordable goods, and divert usable items from landfills.

2024 Impact



98,000

retail service hours worked, supporting both mission delivery and workforce participation



1,359,928

pounds of donated goods diverted from landfills, giving items a second life through reuse and recycling



66,109

donations generously provided by community members to our Goodwill stores



**employment involvement
fulfillment**

Financial Overview

ASSETS

Total Current Assets	\$ 11,179,526
Property & Equipment	\$ 13,603,500
Other Assets	\$ <u>1,502,917</u>
TOTAL ASSETS	\$ 26,285,943

LIABILITIES/NET ASSETS

Total Current Liabilities	\$ 1,569,934
Long Term Operating Lease	\$ 169,420
Total Net Assets	\$ <u>24,546,589</u>
TOTAL LIABILITIES AND NET ASSETS	\$ 26,285,943

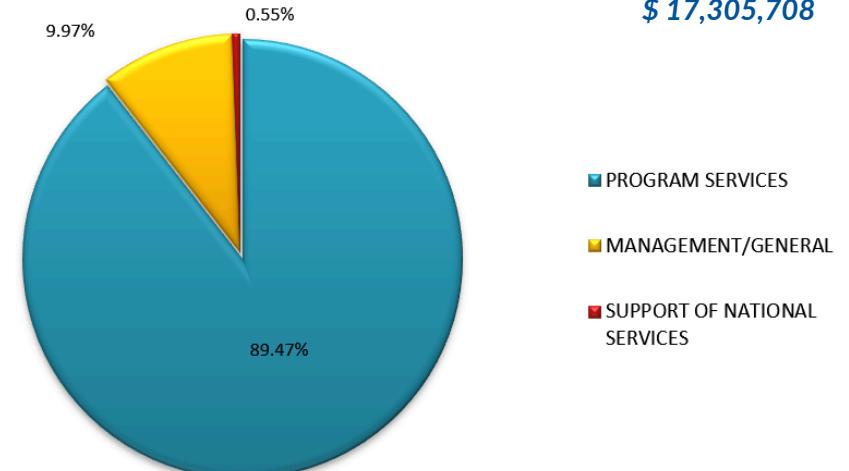
WHAT OUR COMMUNITIES PROVIDED TO ESGWND

Program Services	\$ 11,557,145
Goodwill Operations	\$ 2,126,294
Public Support	\$ 2,944,239
Other	\$ <u>678,030</u>
TOTAL	\$ 17,305,708

WHAT ESGWND PROVIDED TO OUR COMMUNITIES

Cost to Provide Services to People Supported	\$ 8,523,441
Administration	\$ 901,756
Payroll Taxes & Benefits	\$ <u>2,546,471</u>
SUBTOTAL	\$ 11,971,668
Investment in New Facilities & Equipment Renewal	\$ 507,038
Occupancy (Rent, Utilities, Insurance, Interest, etc.)	\$ 1,258,088
Future Program & Development	\$ 1,931,274
Supplies & Services Purchased	\$ 734,847
Telephone & Postage	\$ 211,031
Support of Local & National Services	\$ 96,249
Other	\$ <u>595,513</u>
TOTAL	\$ 17,305,708

* Fiscal Year: July 1-June 30



Heartfelt Gratitude to our Donors

Arvid Anderson
 Debby Anderson
 Peter Anderson
 Bell Bank
 Daniel Bertsch
 BCBS ND Caring Foundation
 Deb Bosch
 Virginia Brazil
 Jane Brueske
 Burchill's Flooring
 Larry & Doris Charon
 Leslie Chatman
 Dacotah Bank
 Dakota Medical Foundation
 Matthew Delaney
 Tammy DeSautel
 Carmen Devney
 Sherrie Dunn
 Dale Eberle
 Jeffrey Ebsch
 Donna Ferrari
 Bernie Foley
 Marlys Franck
 Adam Gaber
 Marianne & Pete Gange
 Good Friends of Moraine Township
 Nancy Hagen
 Derek Hanson
 Hazen Community Chest
 Andrew Hemmah
 Tori Hiam
 Darin Hinsz
 Shayna Houdek
 Dan & Sue Hovet
 Impact Foundation
 Carol M. Johnson
 Steven & Linda Johnson
 Kurtis D. Ketterl
 Rodney Kjellberg
 Richard & Sharon Krabbenhoff
 Audrey Krebs
 Thomas J. Lautenschlager
 Tamara Lelm
 Paula Lengowski
 Dylan Lorenzen
 Paulette McCann
 Thomas & Audrey McKinnon
 Catherine Metz
 Elise Meyer
 Microsoft
 Minot Automotive Company
 Meg Morley
 Diane Muske
 Alfred E. Nelson
 Haley Nelson
 Rebecca M. Nelson
 Marlys & William Nicolai
 Linda Nygard
 Papa's Pumpkin Patch
 Diane Peck
 Steven Perdue
 Jerry & Mary Petersen
 Kelly Peterson
 Darlene Pich
 Praise Sky Breads
 Kaysee & Marc Price
 Connie Radcliffe
 Mary Rehak
 Paulette & Jack Roberts
 Nathan Schjei
 Donna Schmalz
 Jeff Tacina
 Lynette Terjesen
 Margaret Undem
 Kenneth & Ruth Urdahl
 Dawn Useldinger-Menzies
 Rick VanCamp
 Greg & Janice Wallace
 Mary Welle
 Steven & Karen Wolff
 Joel Zenker

With profound appreciation, we thank the members of the Easterseals Goodwill of North Dakota Board of Directors for their years of devoted service and the priceless gift of their time. Through visionary leadership, integrity, and compassion, our Board has helped transform lives, empower our most vulnerable neighbors, and strengthen communities across North Dakota. Their unwavering dedication has created lasting impact and made our state better for all.

- *David Wald, Chairman*
- *Jonus Elston, First Vice-Chair*
- *Steven Richard, Treasurer/Secretary*
- *Jacob Nesvig, Board Member*
- *David Tschider, Board Member*
- *Jeff Erickson, Board Member*

To make a donation, visit
www.esgwnd.org/donate



Easterseals Goodwill North Dakota, Inc. (EIN: 45-0226705), is a 501(c)(3) organization, and contributions are tax-deductible as provided in Section 170 of the Internal Revenue Code. Thank you for your support!

Together, we are building a more inclusive state – where everyone has the opportunity to live, work, and thrive.

Easterseals Goodwill North Dakota, Inc. is a 501(c)3 organization
(EIN: 45-0226705) empowering children, adults, and families
throughout North Dakota to have equal opportunities
to live, learn, work, and play in their communities.

REGIONAL OFFICES:

Mandan: 301 1st St NE, 58554 | 701.663.6828

Fargo: 3333 7th Ave N, 58102 | 701.237.9908

Dickinson: 2125 Sims St, Suite 1, 58602 | 701.264.1060

Grand Forks: 3651 S Washington St, 58201 | 701.772.0704

Jamestown: 2633 8th Ave SW, 58401 | 701.251.1446

Minot: 2505 16th St SW, 58701 | 701.839.4121

GOODWILL RETAIL STORES:

Bismarck: 421 S 3rd St, 58504 | 701.222.7210

Fargo: 4325 13th Ave, Suite 1, 58103 | 701-373.8393

Fargo: 1525 32nd Ave S, 58103 | 701.566.8511

Grand Forks: 3651 S Washington St, 58201 | 701.787.8201

Jamestown: 2629 8th Ave SW, 58401 | 701.253.7301

Minot: 1405 S Broadway, 58701 | 701.852.1201

LIVE **LEARN** **WORK** **PLAY**

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